

Professional Résumé of Blaire H. Miller



Blaire H. Miller
MBA, CCM

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Blaire H. Miller, MBA, CCM, specializes in international CFO services offering integrated international solutions for new market entry, M&A, project finance, global treasury risk and reporting, and trade finance and logistics. She is currently the EVP & Chief Financial Officer for URV USA, LLC and CFO for Swedish Biogas International LLC. She is also a current adjunct professor at Eastern Michigan University's College of Business. She has served as an international partner at Baker Tilly Virchow Krause LLP, a top global accounting and consultancy firm in more than 100 countries for coordinated global tax, assurance and expansion. Prior to Baker Tilly Virchow Krause, Blaire was a senior vice president & manager of LaSalle Bank/ ABN Amro Group responsible for U.S. inbound & outbound global financial services, a first vice president & manager at Comerica Bank's Global Banking Division as well as a financial analyst at Daimler-Benz AG in Stuttgart, Germany.

INDUSTRY EXPERTISE

With more than 30 years of extensive overseas experience, Blaire has served as a global financial consultant to leading U.S. and foreign businesses, for services including:

- Credit/capitalization solutions utilizing global stock markets, private equity, supplier chain finance, foreign bank and multilateral project finance sources.
- New market analysis for trade/investment in emerging and developed countries.
- Cross-border trade (e.g. import/export) strategies including risk mitigation, payment strategies, customs and logistics solutions.
- Global treasury reporting, global cash optimization, and internal risk and audit compliance.
- Derivatives, including foreign exchange, interest, and commodity.
- North American start-up investment/operations for foreign-owned concerns.
- Restructuring of global operations.
- R&D experience with global national laboratories with major R&D projects with the Department of Energy.
- Successful economic incentive developer raising more than \$40 million in incentives for one client.
- Alternative energy consulting for wind, solar and biogas technologies.
- Automotive industry consulting with OEM, Tier I and II suppliers, domestic and transplant.
- Banking consulting for domestic and international credit structures.

RECENT EXPERIENCES

- Current EVP & CFO for a new Nordic U.S. subsidiary in a Michigan greenfield foundry for heavy castings and North American market launch supported by Federal and State grants for the wind energy sector.
- Current CFO for a new Scandinavian U.S. subsidiary in a Michigan biogas engineering and management company leveraging European technologies in the U.S. waste processing markets with municipal and private entities.
- Appointed Interim SVP for Economic Development for Metro Detroit, responsible for international attraction, missions, and investment structuring working with 10-county Metro Detroit region.
- Advised Tier 1 automotive supplier on acquisition of shares/private equity structures for major Indian subsidiary.

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- Executed \$50 million equivalent in Chinese currency financing for new US / Chinese joint venture.
- Structured \$30 million financing for Tier 1 automotive supplier using Peugeot and Renault receivables.
- Implemented global treasury credit structure for top Midwest firms in 30+ countries featuring global information reporting, intraday/overnight credit facilities and comprehensive netting/pooling structures.
- Structured European tranche for Canadian Tier 1 automotive supplier's substantial global credit facility.
- Designed structure and implementation for several expansions into Mexico, Canada, China among other countries, through greenfield and acquisition structuring and project management.

INDUSTRY & CIVIC INVOLVEMENT

- Swedish-American Chamber, Board President
- British-American Business Council, Board Secretary
- Michigan District Export Council Politically-Appointed Board Member
- French-American Chamber of Commerce, Board Asst. Secretary
- German American Chamber of Commerce, Midwest Member/Sponsor
- Member of Inforum, Volunteer Committee
- Automation Alley's International Advisory Board Member
- Michigan Economic Development Corp and Trade Mission Advisor for former Governor Jennifer Granholm
- Publisher of articles for Crain's Detroit, Oakland Business Review, International Business, Exporter, TMA Journal, International Trade Reporter, Cashflow, Automotive News
- Guest speaker on WWJ, Paul W. Smith Business Morning Show on international topics
- Global and national conference speaker for business associations such as Association for Financial Professionals (AFP)
- Michigan State University Alumni Board Trustee and Board Member of International CIBER
- Advisory Board Member for Eastern Michigan University's Arts and Sciences and Business Colleges, and Madonna University.
- Detroit Chamber Music Society, Board Member & Corporate Development Committee
- Former Michigan Opera Theatre Trustee
- Former United Way Women's Literacy Initiative Advisory Board Member

EDUCATION

Eastern Michigan University
Bachelor of Business Administration, International Business, Cum Laude

Michigan State University
Masters in Business Administration, Summa Cum Laude

University of Vienna - Salzburg, Austria
International Business Program

Permanent Certified Cash Manager Accreditation (CCM)

Foreign Languages spoken: German, Serbo-Croatian, Spanish